



## GSA Federal Acquisition Training Symposium

April 25 – 26, 2017  
Huntsville, AL

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# GSA GWAC Overview

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April, 2017

## Objectives

- Provide a basic understanding of GSA GWACs
- Identify the benefits of GSA GWACs
- Understand how to place a task order
- Utilize the various tools and resources available for ordering offices

**ITC provides integrated solutions  
and a full spectrum of IT products  
and services**

**ITC delivers products and services through four main programs**

## Who we are...

**GSA Center for Governmentwide  
Acquisition Contract (GWAC) Programs**

**Small Business  
GWAC Division**

8(a) STARS  
II

Alliant SB

VETS 2  
(coming  
soon)

**Enterprise GWAC  
Division**

Alliant

## What is a GWAC?

A GWAC is a task or delivery order contract for Information Technology (IT).

- Contracts established by one agency for Governmentwide use
- Operated by an Executive Agency designated by the OMB
- Not subject to the Economy Act



# GWACs History

**The GSA GWAC Program was established in 1999**

**GSA has successfully administered and managed fourteen different GWACs, including:**

- Seven Small Business GWACs
  - 8(a) FAST – 1999
  - HUBZone – 2003
  - 8(a) STARS – 2004
  - COMMITS NG – 2006
  - VETS – 2007
  - Alliant SB – 2009
  - 8(a) STARS II – 2011

**1,100+ Small Business Industry Partners**

**\$17.0B in Task Order Obligations**

**\$32.5B Total Estimated Value**





## Why Use GWACs?

### Speed and Efficiency

The contracts are already fully competed; projects become task orders issued against an existing GWAC contract.

Procurement lead time is drastically reduced compared to conventional contracting methods.



## Why Use GWACs?

### Industry Partners

GWACs provide access to highly qualified, experienced contractors for world-wide solutions.



## Why Use GWACs?

### Flexibility

Agencies can issue GWAC orders using their own staff, or use an Assisted Acquisition Office to place orders on their behalf.



## Why Use GWACs?

# Wide Range of Contract Types

GWACs provide a full range of contract types\*

- Firm Fixed Priced
- Labor Hour
- Time & Material
- Cost Reimbursable
- Or Hybrid of the above types

\*Varies by contract

## Why Use GWACs?

### Low Fee

The contract access fee (CAF) is only  $\frac{3}{4}$  of one percent (.0075) to be applied to the total price for contractor performance as billed to the government.

Payment is made by the contractor.

## Why Choose GWACs?

- Solutions-Based Contracts:
  - Agencies can access a pool of experienced contractors to meet their agency IT services requirements



## Why Choose GWACs?

- Limited Protestability:
  - Task orders under \$10 million issued on the GWACs have a limited protestability.





## Why Choose GWACs?

- Shortened Procurement Lead Time:
  - Agencies can use streamlined procedures when issuing task orders on the GSA GWACs.





## Why Choose GWACs?

- Socioeconomic Credit:
  - Eligible actions issued on the GSA Small Business GWACs provide an agency with applicable socioeconomic credits



## GSA GWACs



## 8(a) STARS II

- Four Functional Areas/Two Constellations (tiers)
- Program Ceiling - \$10 billion
- Term of Basic Contract
  - Five-year base with one, five-year option
- Contract Ordering Period
  - August 31, 2011 to August 30, 2016 (base)
  - August 31, 2016 to August 30, 2021 (option)

## 8(a) STARS II

- Order Period of Performance
  - Orders may extend no more than three (3) years beyond the expiration of the Basic Contract
- Contract Types
  - Fixed-Price, Time and Materials (T&M) and Labor Hour (L-H)
- Limitations on Subcontracting
  - GWAC CO monitors compliance at the master contract level via contractor reporting

## 8(a) STARS II Features

- Access to vendors who hold specific industry credentials (Constellation II):
  - CMMI Level II+ (services or development)
  - ISO 9001:2000 or ISO 9001:2008
- Socio-economic credit for Funding Agency
- Directed orders up to \$4.0 million
- No acceptance letter needed from SBA
- Access to nearly 300 highly qualified contractors
- Average 5.2 proposals for competitive procurements

## **8(a) STARS II Functional Areas (FA)**

FA1: Custom Computer Programming Services - NAICS 541511

FA2: Computer Systems Design Services - NAICS 541512

FA3: Computer Facilities Management Services - NAICS 541513

FA4: Other Computer Related Services - NAICS 541519



## 8(a) STARS II Constellations

	FA 1 NAICS	FA 2 NAICS	FA3 NAICS	FA4 NAICS
Constellation II*	541511	541512	541513	541519
Constellation I	541511	541512	541513	541519

\*Agency must have valid need to access Constellation II vendors



# Alliant & Alliant Small Business

	Alliant	Alliant SB
Primary NAICS Code (K.4)	541512 – Computer Systems Design Services	541512 – Computer Systems Design Services
Program Ceiling (B.4)	\$50 billion	\$15 billion
Term of Basic Contract (F.2)	Five-year base ordering period, plus one five-year option period	Five-year base ordering period, plus one five-year option period
Contract Ordering Period and Option	May 1, 2009 to April 30, 2014 May 1, 2014 to April 30, 2019	Feb 3, 2009 to Feb 2, 2014 Feb 3, 2014 to Feb 2, 2019

# Alliant & Alliant Small Business

	Alliant	Alliant SB
Order Period of Performance (F.3)	Maximum order period is up to 10 years. Orders may extend no more than 5 years beyond the expiration of the Basic Contract.	Maximum order period is up to 10 years. Orders may extend no more than 5 years beyond the expiration of the Basic Contract.
Contract Types	Fixed-Price, Cost-Reimbursement, Time & Materials, Labor Hours	Fixed-Price, Cost-Reimbursement, Time & Materials, Labor Hours
Socioeconomic Credit	Small Business credit is not available at the Task Order level.	Small Business credit is available at the Task Order level.
Number of GWAC Holders	58	48

## Task Order Successes

### 8(a) STARS II

- \$91 million – Department of Labor
- \$85 million – Department of State

### Alliant

- \$2.5 billion – Department of State

### Alliant Small Business

- \$582 million – Department of Energy (resulted in \$22 million in savings)

### VETS

- \$97 million from Department of Commerce
- \$119 million from EPA

# Ordering Guidance

## Placing a GSA GWAC Order

### ➤ Ordering Options:

- Your agency contracting officer (OCO) can place the order through Direct Acquisition (Direct Order/Direct Bill)
    - Department/Agency/Bureau Contracting Officers receive a Delegation of Procurement Authority (DPA) from GSA to award and manage initiatives in-house with your own terms and conditions.
  - GSA Can Assist you!
    - A third-party, such as **GSA's Assisted Acquisition Services**, forms a partnership with the procuring agency to assist in the acquisition and management of the initiative.
- If your agency OCO will be issuing the order, he/she will need to complete a short training and request their DPA online

# How to Obtain a DPA

## Step 1: Attend DPA Training

Several training methods will fulfill the DPA requirement:

- Review the GWAC ordering guide
- Attend a regularly scheduled webinar
- Complete an online DAU course(s)
  - FAC 039, FAC 041, FAC 042
- Request a webinar or onsite training from the GWAC Division

# How to Obtain a DPA

Step 2: Request a DPA at:

[www.gsa.gov/gwacs](http://www.gsa.gov/gwacs)



- Click on “Request a Delegation of Procurement Authority (DPA)”
- Review the corresponding DPA Memorandum of Agreement (MOA) for the appropriate GWAC(s).
- Then, fill out the request form

Information	Form field
First name*	<input type="text"/>
Middle initial	<input type="text"/>
Last name*	<input type="text"/>
Address* (no P.O. boxes)	<input type="text"/>
City*	<input type="text"/>
State*	<input type="text"/>
Zip code*	<input type="text"/>
Email*	<input type="text"/>
Phone number*	<input type="text"/> (xxx-xxx-xxxx)
Fax number	<input type="text"/> (xxx-xxx-xxxx)
Agency*	<input type="text"/>
Bureau	<input type="text"/>
Please select the GWAC(s) for which you are requesting a DPA, and complete the required fields.	
<input type="checkbox"/> All Active GSA GWACs	Select your training method (required) ▼
Other training method (if applicable):	<input type="text"/>
Date you completed delegation training*: (MM/DD/YYYY)	<input type="text"/>
<input type="checkbox"/> 8(a) STARS II	Select your training method (required) ▼
Other training method (if applicable):	<input type="text"/>
Date you completed delegation training*: (MM/DD/YYYY)	<input type="text"/>
<input type="checkbox"/> Alliant and Alliant Small Business	Select your training method (required) ▼
Other training method (if applicable):	<input type="text"/>
Date you completed delegation training*: (MM/DD/YYYY)	<input type="text"/>
<input type="checkbox"/> VETS	Select your training method (required) ▼
Other training method (if applicable):	<input type="text"/>
Date you completed delegation training*: (MM/DD/YYYY)	<input type="text"/>

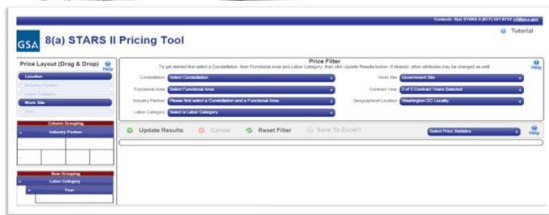
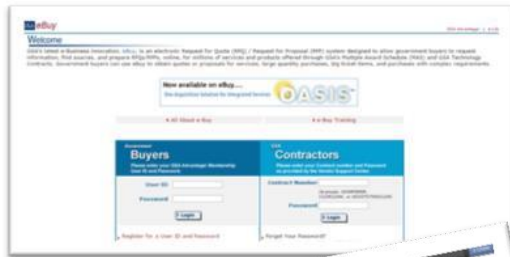


# **GSA Assistance**

How can we help you?

## E-Tools

- GSA e-Buy - an online request for quotes tool
- GSA GWAC On-line Resources ([gsa.gov/gwac](http://gsa.gov/gwac))
- Defense Acquisition University – Hosts web based training on GSA's GWACs ([www.dau.mil](http://www.dau.mil))
- GWAC Dashboard ([www.gsa.gov/gwacdashboards](http://www.gsa.gov/gwacdashboards))
- 8(a) STARS II Pricing Tool
- GWAC Prices Paid Tool
  - Alliant and Alliant SB



# Market Research Assistance: Capability Statement Requests

- Complimentary service offered by the GSA GWAC Divisions
- Used for market research, information gathering, and planning
- Generally sent to all industry partners within the respective GWAC

# GWAC Scope Review

Complimentary advanced scope review:

- Fill-out the required request form
- Include your statement of work (SOW) or statement of objectives (SOO)
- Provide the independent government cost estimate, if available
- Add any specific questions and submit to [alliantsowreview@gsa.gov](mailto:alliantsowreview@gsa.gov) (Alliant GWAC) or [sowreview@gsa.gov](mailto:sowreview@gsa.gov) (Small Business GWACs)

Why should you take advantage of the optional, **no cost** scope review process?

- Assists with determining compatibility with the contract
- Assists with risk mitigation
- Fast turn around
- Written memo to add to the contract file

# GWAC Program's Future

Coming Soon:

- 8(a) STARS II On-Ramp
- Alliant 2 and Alliant 2 Small Business
- VETS 2



## Summary

GWACs offer value to the Customer

- Achieve socioeconomic goals
- Solutions-based contracts for information technology services and related products
- Shortened procurement lead time
- Highly qualified contractors
- Limited Protestability-FAR 16.505 and NDAA 2008
- Supports competition through fair opportunity process
- Flexibility of contract types



**Thank you for you interest and participation!**





## GWAC Program

Client Support: (877) 327-8732  
sbgwac@gsa.gov  
www.gsa.gov/gwacs



Alliant	Alliant SB	8(a) STARS II
gsa.gov/alliant	gsa.gov/alliantsb	gsa.gov/s2
alliant@gsa.gov	alliantsb@gsa.gov	s2@gsa.gov

# Questions?

